

BROWN & STREZA

ATTORNEYS AT LAW

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Derek Early

PARTNER

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RELATED PRACTICES

Business Tax Planning
Business Representation
Real Estate Transactions
Mergers & Acquisitions



BIO

Derek Early represents businesses and high-net-worth individuals regarding business and real estate matters. His practices involves regular collaboration with the firm's estate planning attorneys and clients' CPAs, financial planners, and insurance advisors. Derek is Board Certified in Taxation Law by the State Bar of California.

Derek performs general counsel work for numerous privately held companies, and in doing so, he frequently counsels these clients regarding matters such as organizational structure, financing, risk management, and compliance. Much of his time is devoted to helping business owners develop and execute exit and succession plans to meet their personal, tax, and operational objectives.

Regarding real estate, Derek has represented both landlords and tenants in numerous lease negotiations, and he frequently assists clients with sales transactions and financings. Much of his extensive experience has involved commercial shopping centers, but he also regularly deals with industrial, office, multi-family projects, single-family rental properties, and agricultural land. He often assists clients with developing strategies to address property tax and income tax issues relating to their real estate.

Before joining Brown & Streza LLP, he litigated numerous business disputes and employment issues, providing him with an understanding of clients' risks and concerns relating to the litigation process.

During law school, Derek was a Managing Editor for the Indiana Law Journal and President of the Sports & Entertainment Law Society.

In college, Derek won an Ivy League Championship as a member of the University of Pennsylvania's football team.

EDUCATION

Juris Doctor, *cum laude*, Indiana University Maurer School of Law, 2005-2008

Bachelor of Arts, University of Pennsylvania, 1999-2003

PROFESSIONAL RECOGNITION

Board Certified in Taxation Law, February 1, 2023

Certified Specialist in Taxation Law (California State Bar Board of Legal Specialization)

2018 "Southern California SuperLawyers - Rising Star"

Published by *Los Angeles* magazine and *The Journal for Law & Politics*. Only 2.5% of lawyers under the age of 40 and/or in their first 10 years of practice in Los Angeles and Orange Counties receive this honor.

MEDIA MENTIONS

Forbes, October 16, 2018

"Using An Intentional Defective Irrevocable Trust (IDIT) To Gift Your Family Business",
Primary source for technical information related to IDIT and briefly quoted

SPEAKING ENGAGEMENTS

Prudential Irvine Office, Irvine, California, June 19, 2018

Avoiding Business Planning Mistakes Using Life and Disability Insurance and Other Techniques

2018 Agents Helping Agents (AHA) Conference, Hotel Irvine, Irvine, California, March 30, 2018

Using Life and Disability Insurance for Business Planning

Exit Planning Institute SoCal Chapter Meeting, The Center Club Costa Mesa, June 1, 2017

Family Business Divorce

CalCPA Study Group Breakfast, Marie Calender's, Anaheim, California, September 22, 2016

Buy-Sell Agreements

Morgan Stanley Seminar, The Canaletto Ristorante, Newport Beach, California, June 28, 2016

Avoid the 6 Mistakes that Business Owners Make

COMMUNITY INVOLVEMENT

State Bar of California: Member

American Bar Association: Member

FUSION: Past Host/Member

Athletes Touch (Professional Networking Community of Former College and Professional Athletes): Host/Member